



Kugman Partners

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Kugman Partners, recipient of the 2017 Global M&A Network Corporate Turnaround of the Year Award for deal size \$100-\$250 million (USD), is a trusted financial and operational advisory firm specializing in corporate development through acquisitions as well as renewal strategies. We expertly assume corporate governance and Board roles and provide direct risk management and oversight for our clients. Kugman Partners consistently delivers services that are tailored to the current demands of businesses, private equity groups, lenders, and other investors. We focus on investment capital solutions, including direct investment in debt purchases and stressed and distressed assets of ongoing and liquidating businesses. The firm provides profit and performance enhancement services through the use of leading edge technology and proprietary processes, resulting in measurable goals and sustainable outcomes. The team at Kugman Partners draws on their extensive business experience and high touch approach to deliver solid results, on time and within budget.



Brent I. Kugman

President

Chicago and Lake Forest, IL, United States

+1 312 251 3430

bkugman@kugman.com

@LinkedIn

For 30 years, Brent has represented businesses, lenders, and private equity firms as a financial and operational advisor, interim President and CEO, and board member. His expertise spans transactional matters, including strategy, operations management, and complex informal and formal financial restructurings and proceedings. During his career, Brent has been appointed Receiver, CRO, CEO, and Advisor for numerous clients, including Cardiac Science Corporation, Eddie Bauer Holdings, Franke & Schulte, GmbH, Heritage Golf Group, and The Roomplace. He has acted as exclusive banker in distressed and stressed business sales, and created strategy to monetize positions for corporations and stakeholders. His clients' revenue ranges from \$20M to over \$1B USD. Brent acts as principal in the acquisition of underperforming companies and purchases of secured loans and distressed assets including going concerns and liquidations. He also invests in family businesses as a friendly purchaser, conscious of established corporate culture.